

# Private Disability Insurance

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*Dentist*



**M.Y.** Professional Planning Inc.

# When contemplating private disability insurance...

Isn't it interesting that you have insured your property and vehicles but not yourself and your ability to earn income.

Most people don't bother with private disability insurance. But consider this...

*What would happen if an accident or illness kept you from working?*

*What would happen to your family? Your lifestyle? Would you have to move or consider moving the kids to another school?*

One in four people will be disabled for 90 days or longer at least once before they turn 65.

Growing trend among professionals to seek private disability insurance.

Coverage early on in your career as a dentist has several advantages including:

- To maintain an exclusion free status by locking in early;
- A permanent 20% discount for signing up now while you are a student.

# Meet Michelle

Michelle is 28 years old. She is a Dentist and is currently making \$150,000 per year. She is hoping to retire when she is 60 and decides to talk to her advisor about planning for his future.

Michelle is on track to earn more than \$8 million over the course of her career. Her advisor points out Michelle's future financial goals depend on her ability to keep working. Every year of missed earnings may put these goals increasingly at risk. For example, if at age 40 a disability stopped her from working, she would have earned only \$2 million as a physician – meaning she could miss out on almost \$6 million in potential earnings. Michelle is uncomfortable with this level of risk, knowing she has a spouse and new baby. She decides to purchase disability insurance to help protect her family's quality of life.



## Keep your earnings uninterrupted

Disability insurance is a plan that works when you can't. If an accident or illness prevents you from working, disability insurance provides monthly income to help pay ongoing expenses. It can replace a per cent of your earnings – short term or long term.

## Common causes of claims

More than 3/4 of active claims are due to:

- Injuries (fractures, dislocations or sprains)
- Depression
- Anxiety
- Cancer<sub>2</sub>

## Personalized coverage that fits your budget

The cost of disability insurance is based on the extent you customize it to suit your personal circumstances. *Premium for personal coverage typically ranges from one to nine per cent of gross earnings.* Individual disability insurance can offer guaranteed level rates until at least age 65, unless you adjust your coverage.

# How much are you worth?

Consider how much you could earn over the rest of your working lifetime (to age 60) based on your current income and age.

AGE	\$90,000	\$120,000	\$150,000	\$200,000	\$250,000
25	\$4,943,539	\$6,591,385	\$8,239,231	\$10,985,641	\$13,732,051
35	\$3,074,199	\$4,098,932	\$5,123,665	\$6,831,553	\$8,539,441
45	\$1,613,873	\$2,151,831	\$2,689,789	\$3,586,385	\$4,482,981

Total potential earnings to age 60 assuming a 2.5 per cent increase every year

**If you're 30 years old, earning  
annual income of \$150,000 today,  
you could earn \$8,239,231 over  
the next 30 years.**

**Protect your future millions with private disability insurance.  
It works even when you can't.**